



CREATE THE INCOMPARABLE

JOIN BUGATTI AS — REGIONAL SALES MANAGER EUROPE (M/F/D) — BG-V/V

APPLY WITH YOUR CV AND YOUR COVER LETTER STATING THE ABOVE POSITION TO RECRUITING@BUGATTI.COM

REQUIREMENTS

- University degree in sales or marketing
- Experience of min. 5 years in a similar position desirable
- Knowledge of the luxury business
- Good knowledge of the prestige pre-owned vehicle market
- Fluent English, good knowledge of French and German language

SKILLS

- Customer relation skills and discretion
- Organizational skills and proactivity
- Team spirit

TASKS

- Implement and coordinate sales processes
- Manage customer requests
- Report and analyze prospect management, coordinate the signature of contracts, deposits, configurations and deliveries in collaboration with the respective partners
- Analyze sales of new and pre-owned vehicles
- Assess the level of stock of new & pre-owned vehicles and pending orders of partners
- Prepare, follow up and participate in the training of the sales process in the region
- Draw up, negotiate and check the process for allocating partner margins through the annual implementation of key performance indicators (KPIs)
- Participate in the selection of potential new partners and in the development and implementation of headquarters and regional partner events
- Establish regional budgets including the monitoring of monthly expenses

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